


Optimization & Licensing Assessment (OLA)

The Optimization & Licensing Assessment (OLA) is a fully funded engagement delivered by TrekFed, powered by Remapped. It analyzes on-prem environments, including Oracle and VMware to identify cost-saving and modernization opportunities, delivering a data-backed roadmap to AWS complete with 5-year TCO forecasts and license optimization recommendations.


CORE VALUE & BELIEFS Eliminates legacy dependencies and cuts Oracle and VMware licensing and infrastructure costs by 20–40% (projection). It provides full license visibility to reduce audit compliance risk and prepares organizations for future budget cycles by unlocking AWS Migration Acceleration Program (MAP) funding.



Experience-Based Acceleration (EBA)

Experience-Based Acceleration (EBA) is an agile, friction-removing mechanism designed to fast-track customer cloud adoption. TrekFed uses its foundational platform, migration, and modernization capabilities to orchestrate EBAs that deliver accelerated customer outcomes.


CORE VALUE & BELIEFS This intensive, hands-on, on-site or hybrid event unlocks rapid cloud modernization and compresses delivery timelines. By shifting away from slow, traditional planning into high-velocity, experience-driven execution, it unblocks organizational inertia to achieve fast, efficient, and secure AWS platform deployments.



Migration Acceleration Program (MAP)

The AWS Migration Acceleration Program (MAP) is a structured, end-to-end framework that drives customer migration outcomes through three distinct phases: Assess, Mobilize, and Migrate & Modernize. TrekFed uses MAP to move applications beyond basic lift-and-shift migrations into cloud-native, mission-ready architectures.

CORE VALUE & BELIEFS In just 6–8 weeks, the execution of the Assess phase will help to offset upfront financial barriers, making the migration plan clear and cost-effective. The initial Assess phase is typically a fully funded activity. During migration, AWS funds TrekFed 20% of the estimated Annual Recurring Revenue (ARR) to cover the customer's migration costs, and the customer also receives 25% of ARR back as AWS credits.



AI Incentives

AWS AI Incentives are strategic AWS Partner funding mechanisms designed to help organizations move from early-stage AI experimentation to full-scale production deployments. TrekFed acts as a financial and technical conduit, structuring projects to qualify for maximum grant, credit, and co-selling allocations aligned with AWS "Big-Bets".

CORE VALUE & BELIEFS By leveraging tailored funding pathways, TrekFed helps to minimize professional services fees and reduces total cost of ownership. The MAP for AI offsets 15% to 25% of first-year estimated AI spend. Specialized public sector initiatives gain access to massive credit pools, such as the \$50M Warfighter Capability Accelerator for decision support or the \$50M Genesis Accelerator for scientific breakthroughs.

